

## Murata's business

### An innovator in the electronics industry

Murata creates unique products and provides cutting-edge electronic components for all sorts of electronic devices in everyday life, including smartphones and PCs. We will continue to provide new value in the expanding business opportunities such as communications, mobility, environment and wellness, and contribute to the enrichment of society.

### Murata products

Murata holds a large market share in a wide range of products, from our mainstay capacitors to inductors (coils), filters, lithium-ion batteries, sensors, and other components, and modules comprised of these components.

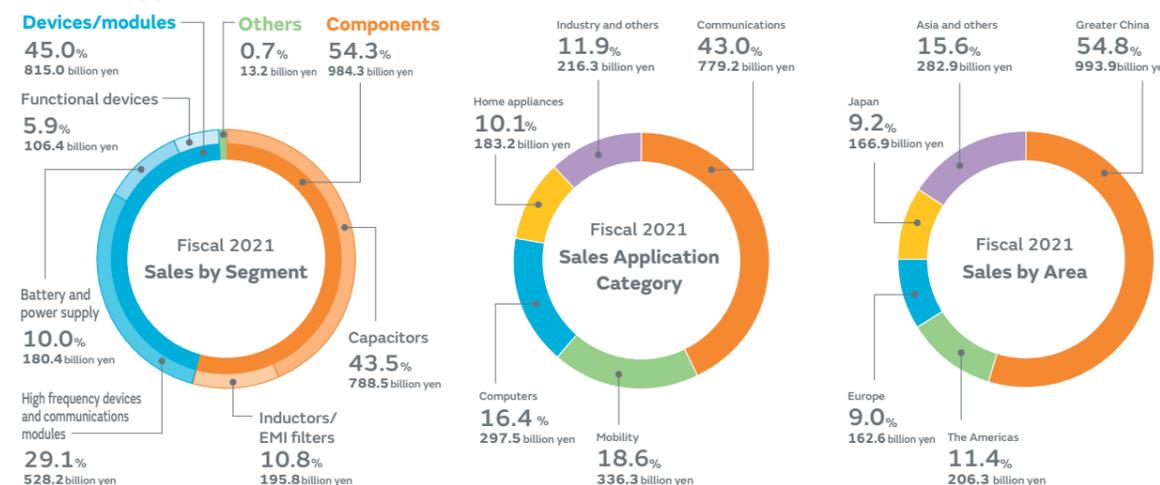
 <p>Murata's global share</p> <p><b>40%</b></p> <p><b>Multilayer ceramic capacitors</b></p> <p>Indispensable to electronic circuits, these components serve to store and adjust flows of electricity.</p>	 <p>Murata's global share</p> <p><b>40%</b></p> <p><b>Noise suppression products EMI suppression filters</b></p> <p>These components eliminate electromagnetic noise and protect delicate electronic circuits.</p>	 <p>Murata's global share</p> <p><b>60%</b></p> <p><b>Radio frequency (RF) inductors</b></p> <p>Electronic components that are used in exchanging high-frequency signals, such as wireless signals in smartphones.</p>	 <p>Murata's global share</p> <p><b>50%</b></p> <p><b>SAW filters</b></p> <p>The filters that extract only the required portion of a radio signal are key devices in high-frequency circuits.</p>
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\* The global market share of our main products is just our estimate. It may vary depending on the market and usage.

Product name	The number of products required					
	Smartphone	Laptop PC	Tablet PC	Automobile	Digital television	Smartwatch
Multilayer ceramic capacitors (MLCCs)	1,000	800	600	5,000-8,000	600	350
EMI suppression filters (EMIFIL®)	60	60	90	270-400	50	30
Inductors (coils)	300	30-50	200	400-500	30	30-50
SAW filters	4-70	—	4-70	—	—	—
Multilayer LC filters (filters, couplers, baluns, etc.)	2-20	2-4	2-20	2-8	2	3-6

\* Our estimate. The above figures are the number required per unit and not the number of our products used.

### A diverse range of products for a diverse range of applications



\* Used the new segment of net sales classification following the change in fiscal 2022.

\* Sales by Area are classified based on the location of the customers.

### Global business expansion and development

Murata's ratio of sales outside of Japan to net sales exceeds 90%. Murata's strength lies in our network that enables us to offer high-quality products and excellent services in locations all around the world through global business expansion and development and in our ability to anticipate and elicit a wide range of our customers' needs by leveraging our network.

Subsidiaries outside of Japan	Subsidiaries in Japan
<b>59</b> companies	<b>30</b> companies
Number of employees outside of Japan	Number of employees in Japan
<b>45,290</b> persons	<b>32,291</b> persons

